

## ISM PUBLIC SEMINAR INSTRUCTOR BIOGRAPHY

### **William D. Agee, Jr.**

President

William D. Agee & Associates



Prior to starting his own firm in 1991, William Agee, C.P.M., C.E.M, CMN, CPE, CPP, CPIM, SSBB, was a vice president in a large international management, consulting, and educational firm specializing in world class education, financial reviews and audits, procurement service, quality management, manufacturing and human resources. Agee has been involved in purchasing and materials management at various levels for over 30 years. His purchasing experience includes governmental (federal and state), wholesale, retail, service, industrial and manufacturing.

Previously, Agee was the Manager of Purchasing and Contract Administration at Allergen, Inc., a Fortune 300 corporation, which manufactures pharmaceutical and over-the-counter eye care products. While in residence, he also became familiar with the manufacturing and planning process for the 17 different lines of production both for their domestic operations as well as their international branches. Agee was also contracts manager for a large Department of Energy project where he oversaw the contracts development and management. Additionally, Agee taught for Baylor University in the areas of purchasing and materials management. He developed a computerized purchasing simulation program entitled The Smart Buyer to provide realistic perspective of marketplace fluctuations and potential results. In addition, he has developed over 172 educational programs for organizations primarily focused in the areas of SCM, contracting and purchasing. He is the 2005 ISM Award Winner of the Howard W. Cosgrove Award for outstanding contribution to the profession.

Agee holds degrees in marketing and management. He is affiliated with many companies and organizations including the American Wholesale Marketers Associations, CIBA-Geigy, Allergen, Inc., American Contract Manufacturers Association (AMCON), The Fritz Company, Inc., Diamond Shamrock Corporation, Kodak, Medtronics Interventional Vascular. He is a CPE and CPP, both certified by the American Purchasing Society (APS) and a C.P.M. by the Institute for Supply Management (ISM). He has also been certified for the Certified Production and Inventory Manager by the American Society of Production and Inventory Control Society and Six Sigma Black Belt. In addition to being a speaker for ISM, he has held both local and national offices with the organization and has written several articles for leading purchasing and business publications.

*"The secret to mastery in any field is to forever be a student." ~ Martin Palmer*

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